WIBA
Wisconsin Indian Business Alliance
Native Loan Products and Development Services

Wisconsin Native CDFIs
Building Financial Sovereignty
The Wisconsin Indian Business Alliance (WIBA) is a coalition of non-profit organizations with a mission to expand Native economic development in Wisconsin by strengthening Native owned businesses and communities.

WIBA’s organizational structure is designed to increase cooperation and leverage among Wisconsin’s Native community development financial institutions (CDFIs) and strategic partner organizations to more effectively and efficiently serve Native businesses and economic development needs statewide.
Statewide Service Area - On and Off Reservations
### Technical Assistance -
- Financial Literary
- Consumer Credit
- Credit Counseling
- Homeownership
- Start-up Business
- Pre-Loan Loan Readiness
- VITA Site

### Loans -
- Credit Repair
- Debt Consolidation
- Refinancing
- Consumer
- Auto
- Home Purchase
- Home Improvement
- Down Payment Assistance
- Microenterprise <$50,000
- Small Business up to $250,000
First American Capital Corporation (FACC)

414-604-2044
www.faccloans.com

Craig Anderson & Gary Mejchar
(gary@aiccw-facc.org)

Founded/HQ: 2002 / Milwaukee
Type of CDFI: Loan Fund
Target Market: Serves Native American entrepreneurs located both on and off federally recognized reservations statewide
Types of Lending: Micro, Small Business, and Tribal Enterprises
Loan Products: Fast Track Working Capital (<$10,000), Micro-Business (<$50,000), Small Business Loans (up to $250,000).
Services: Loan Readiness and Post Loan Technical Assistance
First Nations Community Financial (FNCF)

715-284-2470

firstnationsfinancial.org

Becky Albert-Breed, Executive Director
(Becky.Albert@ho-chunk.com)

Founded/HQ: 2011 / Black River Falls, Ho-Chunk

Type of CDFI: Loan Fund

Target Market: Serves the Ho-Chunk Nation with a local presence and Native Americans statewide

Types of Lending: Consumer, Micro and Small Business

Loan Products: Credit Repair, Consumer, Auto and Micro-Business Loans (<$35,000)

Services: Credit Coaching, Spending Plans, Business Plans and Financial Literacy

Wisconsin Native CDFIs Building Financial Sovereignty www.WIBANative.org
NiiJii Capital Partners, Inc. (NiiCaP)

715-799-4806
www.niicap.org

Pam Boivin, Executive Director
(pboivin@niicap.org)

Founded/HQ: 2006 / Keshena, Menominee Reservation
Type of CDFI: Loan Fund
Target Market: Serves the Menominee, Sokaogon, and Lac du Flambeau reservations with a local presence and Native Americans statewide
Types of Lending: Micro and Small Business
Loan Products: Micro, Small Business, Commercial Loans
Services: Loan Readiness, Post Loan Technical Assistance
Wisconsin Native Loan Fund, Inc. (WINLF)

715-588-1600
www.winlf.org
Fern Orie, CEO
(fern.orie@winlf.org)

Founded/HQ: 2007 / Oneida & Lac du Flambeau Reservations
Type of CDFI: Loan Fund
Target Market: Serves the Lac du Flambeau and Oneida areas with a local presence and Native Americans statewide
Types of Lending: Consumer, Housing, Microenterprise Lending
Loan Products: Home Improvement, Down Payment Assistance, Home Purchase, Consumer, Debt Consolidation Loans and Microenterprise
Services: Financial Education, Homebuyer Education, Technical Assistance, Credit Counseling
WIBA Works to Build Funding Partners

Including corporations, foundations, Tribal, local, state and federal government organizations to provide a continuum of development services and accessible loan products.

Our Funding Partners include:

- Wisconsin Tribes
- First Nations Oweesta Corporation
- Town Bank
- Forest County Potawatomi Foundation
- Milwaukee County
- Wisconsin Economic Development Corporation
- US Small Business Administration
- USDA – Rural Development
- US Department of the Treasury – The Community Development Financial Institution Fund - [https://www.cdfifund.gov/programs-training/Programs/native-initiatives/Pages/default.aspx](https://www.cdfifund.gov/programs-training/Programs/native-initiatives/Pages/default.aspx)
WIBA Coordinates & Leverages Resources

WIBA works to coordinate and leverage available resources – staff, expertise, financial resources, networks – to maximize access to loans, training and counseling to best serve Wisconsin Indian Country – both on and off federally recognized reservation communities.

WIBA’s Native CDFIs collectively work to bring millions of dollars to Wisconsin Indian Country from corporations, foundations and government programs – to deliver our continuum of loan products and capacity building technical assistance services to individuals, families, businesses and communities.

WIBA organizations network to bring the resources of regional and national level development organizations to Wisconsin Indian Country including $1.1 Million from the CDFI Fund, and funding and resources from First Nations Oweesta Corp, Opportunity Finance Network and Seven Sisters CD Group.
WIBA’s Impact
FY 2018 (7/1/2017 – 6/30/2018)

Wisconsin Indian Business Alliance (WIBA)*

2018 IMPACTS

- Consumer Loans $1,134,884
- Business Loans $870,202
- 1,03 Jobs Created and Retained
- 537 Individuals & Families Assisted
- 132 Small Businesses Assisted

Total Loans Deployed $2,005,047
July 2017 - June 2018

*Collective impacts of all four certified WI CDFIs:
- First American Capital Corporation (FACC)
- Wisconsin Native Loan Fund (W/RLF)
- Niihi Capital Partners, Inc. (NiiCapi)
- First Nations Community Financial (FNCF)

Wisconsin Economic Development Corporation
AICWW-FACC and WIBA are Key Strategic Partners of WEDC

www.wibanative.org • coordinator@wibanative.org
THANK YOU!

Q & A

Please contact a WIBA Member for more information on available loan products and development services in your area.

www.WIBANative.org

Thank You!