Tribal, Local, State and Federal Government Contracting and Certification Toolbox for Native and Tribal Businesses

October 29 – 30 2019 – Green Bay WI

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WHAT DOES WPI DO?

WPI is a Procurement Technical Assistance Center (PTAC) funded in part by the Defense Logistics Agency (DLA), WEDC and other funding sources.

WPI provides technical assistance to CURRENT and POTENTIAL contractors and subcontractors

- INDIVIDUAL CONSULTING
- SMALL GROUP TRAINING
- CONFERENCES

Last year WPI provided training at over 100 events, provided service to over 1,200 companies
WPI OFFICE LOCATIONS

- MILWAUKEE
  - Technology Innovation Center
- MADISON
  - FEED Kitchens
  - Dane County Latino Chamber of Commerce
  - Wisconsin Manufacturing Extension Partnership (WMEP)
  - Madison Area Technical College (MATC)
- CAMP DOUGLAS
  - Juneau County Economic Development Corporation (JCEDC)
- STEVENS POINT
  - IDEA Center
- APPLETON
  - Fox Valley Technical College
- OSHKOSH
  - Fox Valley Technical College
  - Greater Oshkosh Economic Development Corporation
- EAU CLAIRE
  - Western Dairyland
- MENOMONIE
  - Dunn County Economic Development Corporation
- LADYSMITH
  - Indianhead Community Action Agency
- RHINELANDER
  - Nicolet Area Technical College
- GREEN BAY
  - Advance Business & Manufacturing Center
WHY CONSIDER CERTIFICATION?

- Potential for decreased competition – set asides
- Potential for evaluation preference
- Potential for increased visibility to government agency OR corporation
- Potential to qualify for targeted business assistance
- Potential to qualify for public directories / marketing
- Potential to qualify for various teaming – Mentor Protégé benefits
WHY **NOT** TO CONSIDER CERTIFICATION

IF IT WILL **NOT** BE OF VALUE TO YOUR BUSINESS

The certification process (of any kind) will require resources – your time, your staff / attorney / accountant time, and sometimes a fee **SO**

- Evaluate the value to your business
- Consider the certification process – in most cases you will be required to share confidential business information
- Consider the short and long term requirements and obligations of the specific certification
PRESENTED BY

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